

## MEMORANDUM OF UNDERSTANDING

THIS Memorandum of Understanding ("MoU") dated 02 August is made by and between IBC Media, (hereinafter referred as the "Company") and Gokaraju Rangaraju Institute of Engineering and Technology an Educational Institution managed and run by Gokaraju Rangaraju Educational Society registered under Societies Regulation Act through its Director Dr Jandhyala N Murthy who is duly authorized to sign this Agreement (herein referred to as Academic Partner

### 1. Intent:

The purpose of this MoU is for the parties to this Agreement to work together to maximize the benefits to each other. The Company is building a Web3.0 ecosystem with its international partners and affiliates with a focus on creating a large talent pool of web3.0 resources that are readily deployable in the industry. Academic Partner agrees and the Company hereby appoints Gokaraju Rangaraju Institute of Engineering and Technology as an Academic Partner.

### 2. Relationship:

This MoU does not authorize the Academic Partner to act for the Company as its agent or to make any commitment on behalf of the Company. No person shall be admitted as an associate of the Company without its consent and written approval.

### 3. Terms of MoU:

- 3.1 Company shall carry out its activities under this MOU through its affiliate partners.
- 3.2 THE Academic Partner agrees and acknowledges that this MoU does not entail any commercial liability upon the Company or upon its affiliate partners, and that the Company shall not be liable for any compensation or payments.

### 4. Proposed List of Activities:

#### **4.1 Mentor Connect**

IBC Media shall get renowned Entrepreneurs and Mentors on Campus to interact and inspire the students on topics related to Blockchain.

#### **4.2 Bootcamps & Hackathons**

IBC Media shall conduct bootcamps and hackathons across different technology platforms of Blockchain Technology.

#### **4.3 Corporate Challenges**

IBC Media shall identify, create and provide mentoring for corporate challenges around Blockchain technology to encourage students to compete and raise their benchmarks.

#### **4.4 International Contests**

IBC Media shall identify and provide mentoring for international contests on Blockchain technology.

#### **4.5 Product Development and Incubation**

IBC Media shall provide Product development consulting to selected and eligible set of students and provide incubation for the product development on Blockchain.

#### **4.6 Entrepreneurship Development**

IBC Media shall conduct bootcamps, product incubation, investor connect for entrepreneurship awareness and development on Blockchain solution based startups.

  
DIRECTOR

**GOKARAJU RANGARAJU**  
Institute of Engineering and Technology  
Bachupally, Kukatpally, Hyderabad-500 090.

#### 4.7 E-Summits

IBC Media shall conduct E-Summits and Maker Faire to showcase the talent of students to the larger ecosystem Industry bodies and Investors

#### 4.8 Funding Opportunities

IBC Media shall help college in submission of proposals for funding from DST and other government bodies

#### 4.9 Co-Innovation

IBC Media shall sign tri-party agreements with International Incubators and Accelerators, Universities and Corporates for co-innovation

#### 4.10 Joint Research

IBC Media shall assign/outsource Research and Product development in collaboration with college to create Intellectual Property. A joint team comprising members of IBC Media and Academic Partner shall work in collaboration to accomplish the goals of the projects

#### 4.11 Faculty Development Programme

IBC Media shall conduct Faculty Development programme and provide necessary training as an ongoing activity on varied Leading edge technologies and other relevant areas to the faculties /Lecturers /Professors of the Academic Partner. Senior trainers with vast Industry experience will conduct the training.

#### 4.12 Certification Programme

IBC Media shall conduct, Internationally recognized certification courses on Blockchain technology to further improve the skill set and placement eligibility of students

### 5 Participation:

The Academic Partner agrees to encourage its student and faculty participation in certification programmes, hackathons and startup pitch competitions run by IBC Media

### 6 Publicity:

Both party hereby grant the other Party, the express right to use their company logo in marketing, sales, financial, and public relations materials and other communications for the purpose of conveying the relationship and understanding among the parties. Other than as expressly stated herein, neither party shall use the other party's marks, codes, drawings or specifications without the prior written permission of the other party


### 7 Limitation of Liability:

Under no circumstances shall Company be liable for any direct, indirect, incidental, special, or consequential damages (including without limitation damages for lost profits or savings) incurred by the Academic Partner or any third party, even if the Company has been informed of the possibility of such damages

### 8 Amendment to the Agreement:

This MOU supersedes any other agreement, whether written or oral. During the operation of the MOU, circumstances may arise which call for alteration or modifications of this MOU, or entering into another Agreement on mutually agreed terms. These modifications/alterations will be mutually discussed and agreed upon in writing

### 9 Term

  
DIRECTOR  
GOKARAJU RANGARAJU  
Institute of Engineering and Technology  
Bachupally, Kukatpally, Hyderabad-500 090.

This MOU is at-will and may be modified by mutual consent of both the parties. This MOU shall become effective upon signature by the authorized officials from both parties and will remain in effect until terminated by any one of the parties with notice of at least 15 days to the other party

Approved & Accepted:

For IBC Media

Name: AVINASH PITTI

Title: Partner

M/s. ENBLOC MEDIA  
*Avinash*  
Partner



For Gokaraju Rangaraju Institute of  
Engineering and Technology

Name: Dr Jandhyala N Murthy


Title: DIRECTOR

**DIRECTOR**  
**GOKARAJU RANGARAJU**  
Institute of Engineering and Technology  
Bachupally, Kukatpally, Hyderabad-500 090

**Declaration of Association  
for Education and Recruitment  
for Polkadot & its ecosystem companies  
("Company")**

I, as a designated representative of the engineering college/university Gokaraju Rangaraju Institute of Engineering and Technology, located at Bachupally, Kukatpally, Hyderabad, India hereby declare and give my consent to the 'company' to conduct education & certification programs in the college campus involving the latest technologies such as web 3.0, facilitated by IBC Media.

I am excited to welcome you ("Company") to participate in the hiring process for the students in our college. We believe that our students are trained with fundamentals in their curriculum for learning new development skills such as your material from the development toolkit for your ecosystem. I encourage you to engage our students in training that will put them on path breaking careers and we will do our best to facilitate it.



**DIRECTOR**  
**GOKARAJU RANGARAJU**  
Institute of Engineering and Technology  
Bachupally, Kukatpally, Hyderabad-500 090

-----  
Signed by:

Date  
(02/08/2022)

Name           Dr Jandhyala N Murthy

Designation:   **DIRECTOR**

College SEAL:

## Declaration of Association for Education and Recruitment for Algorand (“Company”)

I, as a designated representative of the engineering college/university Gokaraju Rangaraju Institute of Engineering and Technology, located at Bachupally, Kukatpally, Hyderabad, India hereby declare and give my consent to the 'company' to conduct education & certification programs in the college campus involving the latest technologies such as web 3.0, facilitated by IBC Media.

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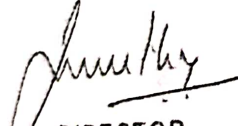
Designation:   DIRECTOR

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## Declaration of Association for Education and Recruitment for Binance (“Company”)

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(02/08/2022)

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Designation:   DIRECTOR

College SEAL:

## Declaration of Association for Education and Recruitment for Solana ("Company")

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## Declaration of Association for Education and Recruitment for Avalanche (“Company”)

I, as a designated representative of the engineering college/university Gokaraju Rangaraju Institute of Engineering and Technology, located at Bachupally, Kukatpally, Hyderabad, India hereby declare and give my consent to the 'company' to conduct education & certification programs in the college campus involving the latest technologies such as web 3.0, facilitated by IBC Media.

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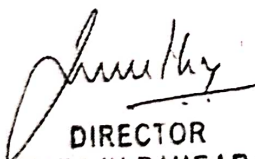
College SEAL:



## Declaration of Association for Education and Recruitment for Cosmos ("Company")

I, as a designated representative of the engineering college/university Gokaraju Rangaraju Institute of Engineering and Technology, located at Bachupally, Kukatpally, Hyderabad, India hereby declare and give my consent to the 'company' to conduct education & certification programs in the college campus involving the latest technologies such as web 3.0, facilitated by IBC Media.

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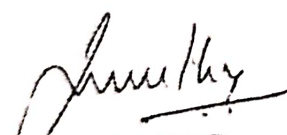
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## Declaration of Association for Education and Recruitment for Polygon ("Company")

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## Declaration of Association for Education and Recruitment for Cardano ("Company")

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## Declaration of Association for Education and Recruitment for Ethereum (“Company”)

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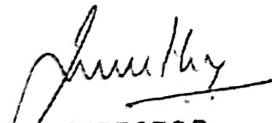
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## Declaration of Association for Education and Recruitment for Secret Labs (“Company”)

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## Declaration of Association for Education and Recruitment for Casper Labs (“Company”)

I, as a designated representative of the engineering college/university Gokaraju Rangaraju Institute of Engineering and Technology, located at Bachupally, Kukatpally, Hyderabad, India hereby declare and give my consent to the 'company' to conduct education & certification programs in the college campus involving the latest technologies such as web 3.0, facilitated by IBC Media.

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